

# Capabilities Statement



## BUSINESS SUMMARY

Personal Safety Corporation (PSC) has been laser-focused on manufacturing only the highest quality Secure® brand fall management, wandering prevention, and other patient safety products since 1991. We have maintained a less than one percent defective rate for over 30 years. You can count on our products providing maximum fall and wandering protection when used as part of your facility's fall management program. PSC can be your sole source vendor for all your fall management product needs.

## MISSION STATEMENT

Our mission is to reduce falls, wandering, infections, and costs in hospitals, nursing homes, and at home. We design and manufacture only the highest quality, cost-effective fall and wandering prevention patient safety products. We have exceeded the expectations of all users of our Secure® brand products for over 30 years.

## VISION STATEMENT

Personal Safety Corporation will provide an unparalleled business partner experience as we remain unwaveringly committed to listening, learning & meeting the critical need to reduce falls, wandering, and infections in nursing homes, hospital & in homes in the most cost-effective manner.

## CORE VALUES

At Personal Safety Corporation our core values are safety, quality, integrity, innovation & excellence.

## KEY DIFFERENTIATORS

- 110% low-price guarantee
- 30-day money back guarantee
- Knowledgeable customer support team
- Less than 1% annual defective rate on all products
- Orders ship in 24 hours or less
- Same-day shipping on orders placed before 2PM CST
- Free product trial program

## OUR TEAM

### Dick Olson

*President & Founder*  
dickolson@psc.nu

### Rhett Olson

*Vice President, Business Development*  
rhettolson@securesafetysolutions.com

### Tabbatha Strong

*Director of Sales*  
tabbystrong@securesafetysolutions.com

### Kelly Pins

*Director of Accounting*  
kellypins@psc.nu

### Sheri Crighton

*Director of Distribution Center Operations*  
shericrighton@psc.nu

## CERTIFICATIONS

Registered Small Business  
889 Certification

## NAICS CODES

339113  
339999  
423450

## CAGE CODE

4F0F6

## DUNS NUMBER

557271749

 800-373-2873

 [service@securesafetysolutions.com](mailto:service@securesafetysolutions.com)

 [www.securesafetysolutions.com](http://www.securesafetysolutions.com)

 P.O. Box 128, Hiawatha, IA 52233